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Raw Material Manufacturing

Raw material manufacturing is the production of raw materials that are subsequently **made into** packaging.

e.g. a manufacturer of sheet steel



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Conversion

Conversion is the activity of changing a raw material into a packaging product.

e.g. a convertor of sheet steel into tin cans



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Packing/ Filling

Packing/ Filling involves taking an empty piece of packaging and filling it with a product

e.g. a filling of steel cans with baked beans



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Selling

Selling is the act of passing filled packaging to an end user

e.g. a consumer of baked beans who subsequently discards
the packaging into the waste stream